

Message Text

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21/13

ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-20 NSC-10 /090 R

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EUR/CE - MR. REUCKERT

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FM SECSTATE WASHDC

TO AMEMBASSY BONN

INFO USMISSION BERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

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E.O. 11652: N/A

TAGS: ETRN, GW

SUBJECT: CIVAIR - FARE IGS FARE INCREASE PROPOSAL

REF : BONN 15977

1. CAB SPECIALISTS REPORT ON BASIS INFORMAL REVIEW THAT PAN AM REPRESENTATION ON FARE PROPOSAL IS REASONABLE BOTH IN TERMS OF COMPLETENESS OF DATA AND, GIVEN CIRCUMSTANCES, AMOUNT OF INCREASE.

2. BASED ON RATE OF EXCHANGE RATE OF US 42.6 CENTS TO DM1, PAN AM'S FARE PER MILE (WEIGHTED AVERAGE OVER ALL ROUTE SEGMENTS) UNDER NEW RATE WOULD BE 17.7 CENTS AS CONTRASTED WITH US 16.6 CENTS PER MILE UNDER EXISTING RATE. BY WAY OF CONTRAST WITH COMPARABLE DISTANCE IN US (CHICAGO-WASHINGTON, 591 AIR MILES), FARE PER MILE FOR US DOMESTIC AIRLINES AFTER RATE HIKE DECEMBER 1 WILL BE 8.62 CENTS.

3. WE WOULD BE INTERESTED IN KNOWING HOW DOMESTIC UK
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FARES COMPARE WITH THOSE ON BERLIN SERVICES. KISSINGER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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